## MODERN WORKPIACE

· CITY- STANINERS

> Young protessiman

MICROSOFT 2015

## THE WORLD HAS CHANGED

140

### OF THE FORTUNE 500 IN 1955...



ARE GONE

## THE WORLD IS NOW A GIANT NETWORK

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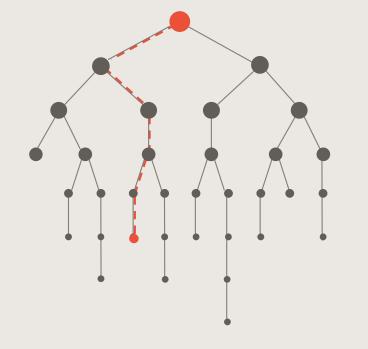
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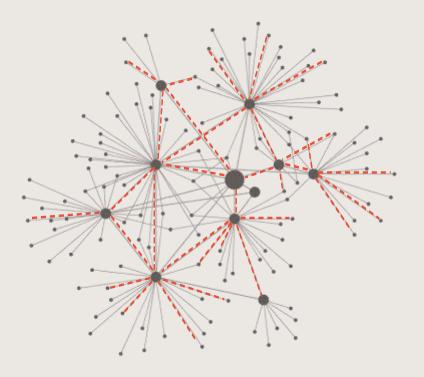
#### INFORMATION MOVES SLOWLY COMMAND AND CONTROL

TRADITIONAL HIERARCHIES

#### INFORMATION TRAVELS FAST LEARN AND ADAPT

**RESPONSIVE NETWORKS** 



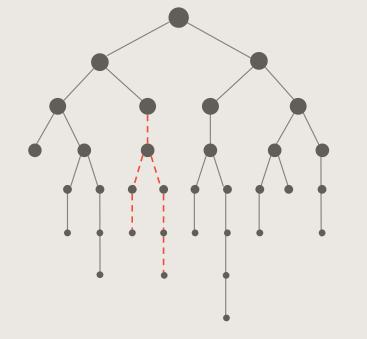


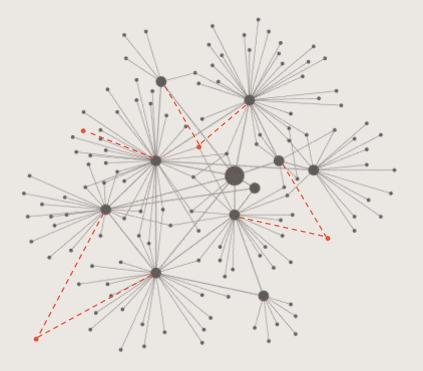
#### FIXED WORKFORCES SILOED TEAMS

TRADITIONAL HIERARCHIES

#### LEVERAGE THE ON-DEMAND GLOBAL TALENT POOL

**RESPONSIVE NETWORKS** 





## THE MODERN STUDENT

Always mobile, always moving

Collaborate early, often, and always

Grown up on social networks

OF DESKS ARE VACANT

If you can work from anywhere, what is the role of the modern workplace?

COWORKING SPACES

People value communities of innovation that provide access to knowledge and accelerate their learning

## MODERN COLLABORATION

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## MODERN CONTENT CREATION

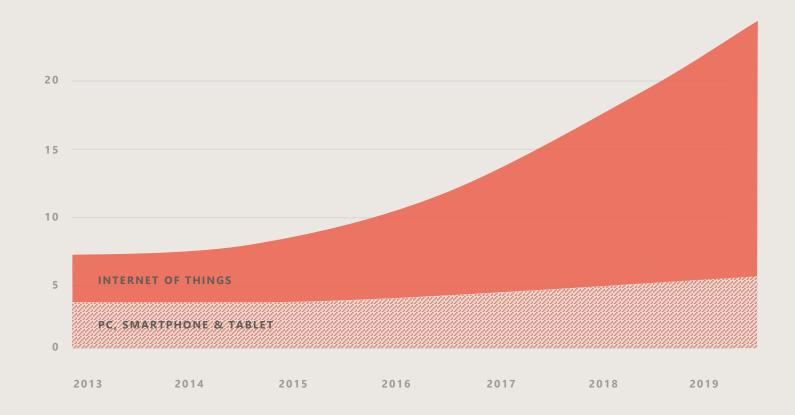
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# MODERN MOBILITY

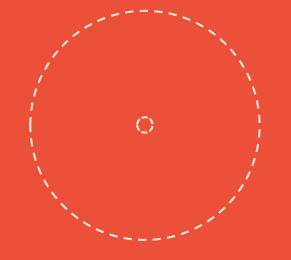
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GROWTH OF CONNECTED DEVICES

1=1 BILLION UNITS



**ZETTABYTES OF DATA** 

**1 ZETTABYTE = 1 B TERABYTES** 

## WHAT IS SCARCE IN ALL OF THIS ABUNDANCE IS HUMAN ATTENTION

SATYA NADELLA



Travelling > 40% of the year

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LOTUS

1- Rexona

LOTUS

> 25MB streamed back to pit each lap

> 1BN data points/car every race

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# MODERN WORKPLACE PERSONALIZED INSIGHT

a uparet 1

## MORE FREEDOM MORE SECURITY RISKS



### **ALWAYS EVOLVING**

#### HYBRID AND ON-PREMISES RELEASE CADENCE UNCHANGED

Approximately 3 year cycle New features and value at major updates Interim Service Packs Next release targeted for H2 2015

#### CLOUD UPDATES ON A REGULAR, ROLLING BASIS

#### Monthly updates Deliver new features and value

Minimize upgrade projects IT Controls and insight using First Release Accelerate adoption via Success Center

### **ALWAYS EVOLVING**

### NI' UNIVERSAL APPS FOR WINDOWS

#### SKYPE CONNECTIVITY

## MODERN APPS FOR ANDROID **2** UNLIMITED ONEDRIVE w/OFFICE 365

## OFFICE FOR MAC

#### EXPANDED DLP

## INTUNE UPDATES

DELVE AND OFFICE GRAPH

## ENCRYPTION AT REST

OFFICE 365 VIDEO DLP

### **UP NEXT IN 2015**



### 2015 H1

Office for Mac v.next Preview Office 2016 Preview Office Sway for consumers Office 365 DLP & security enhancements Office Graph extensibility Skype for Business

## 2015 H2

Office universal apps for Windows 10 Office 2016 release Exchange Server v.next release SharePoint Server v.next preview OneDrive for Business sync v.next Office for Mac

## Demo



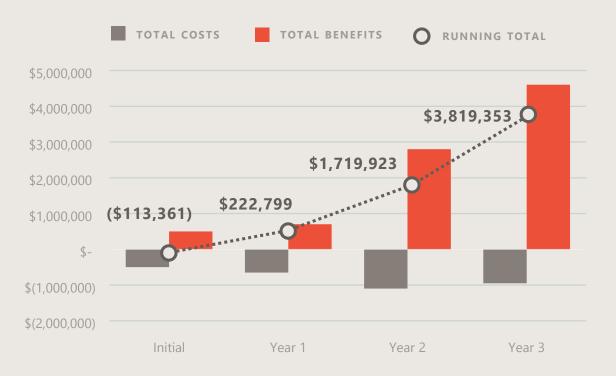
## SUMMARY OF TEI

MICROSOFT OFFICE 365

\$5.6M

### OVER THREE YEARS

For a composite 6,000 seat organization based on surveys and interviews of actual Office 365 customers by Forrester Consulting.



163% three-year, risk-adjusted ROI



Internal Rate of Return



three-year, risk-adjusted NPV/user



for Office 365 payback

## PRODUCTIVITY FUTURE VISION

MICROSOFT 2015

### THE SHIFT

OLD WORLD

Information scarce Static hierarchies Compete to win Individual productivity Focus on planning ahead Efficiency of process

#### NEW WORLD

Information abundant Dynamic networks Collaborate to win Collective value creation Experiment, learn and respond Effectiveness of outcomes

## HUMAN ACTIVITY

NIMBLE, HIGHLY MOBILE, CONVERSATION-DRIVEN EXPERIENCES RAPIDLY BUILD SHARED INTENT & RESPONSIVENESS





LOLA

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INDEPENDENT BIOLOGIST MULTIPLE PROJECTS ASIA

LOOKING FOR WORK

EXECUTIVE OCEAN BIO SYSTEMS EUROPE

LOOKING FOR EXPERTS

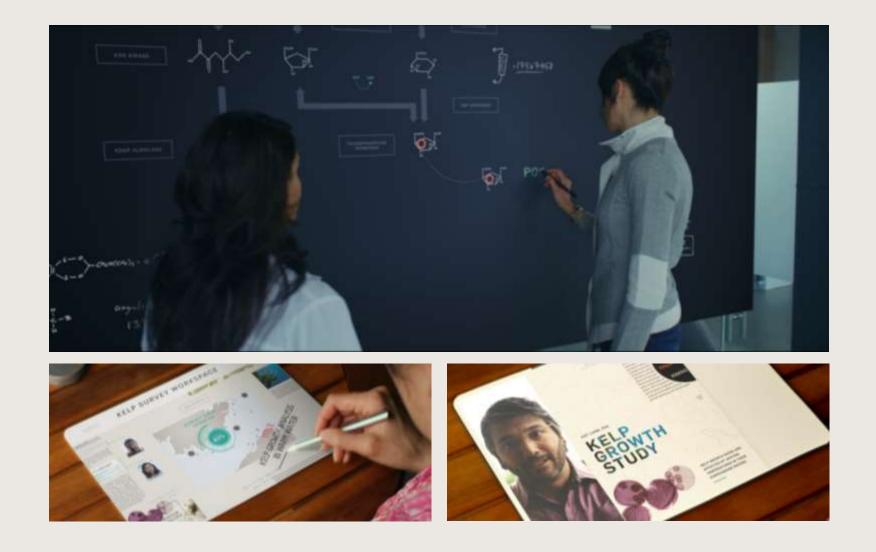
## PRODUCTIVITY FUTURE VISION

PLAY

#### COLLABORATIVE

## DO MORE TOGETHER

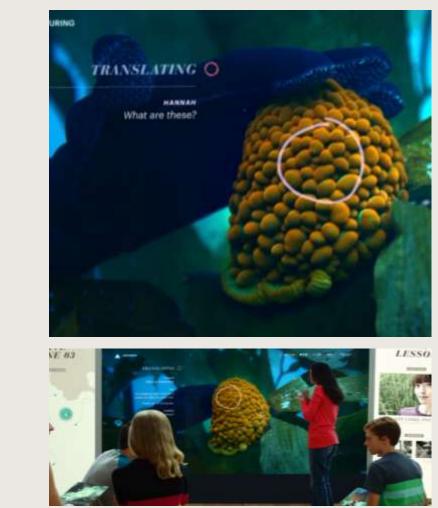
Enhance teamwork with multi-user environments and digital canvases designed for collaboration. Work more effectively both shoulder-to-shoulder and remotely



#### COLLABORATIVE

### **BE WITH ME**

See through others' eyes, and share experiences in real-time and across language barriers





#### наллан What are these?

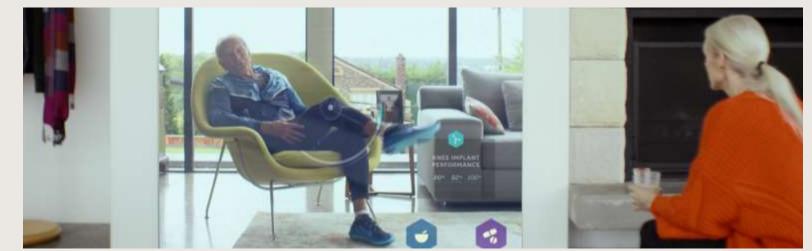


#### COLLABORATIVE

## HIGH EMPATHY PRESENCE

Collaborate naturally across distances, and interact with the same things as if you were in the same room

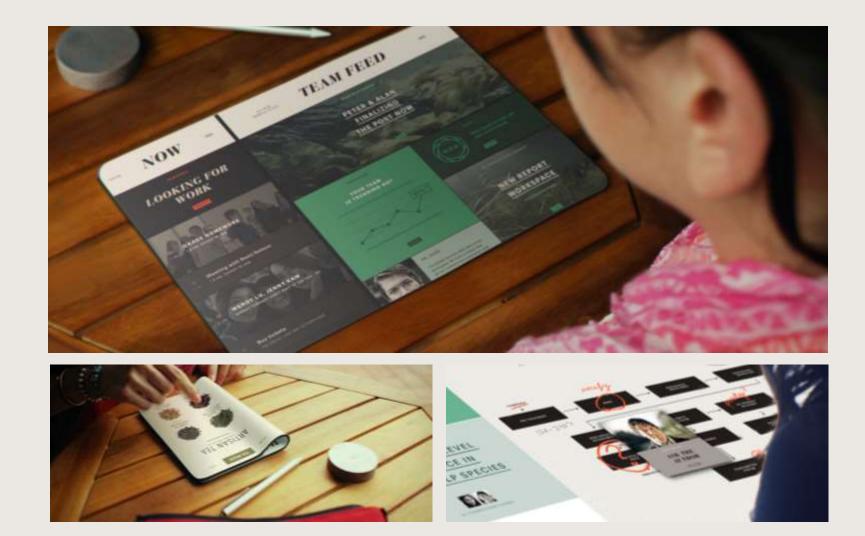




#### INTELLIGENT

# CONTEXTUAL INFORMATION SERVICES

Stay current, focused and productive with the right information and capabilities delivered at the moment of need



#### INTELLIGENT

# **SMART PERSONAL ASSISTANCE**

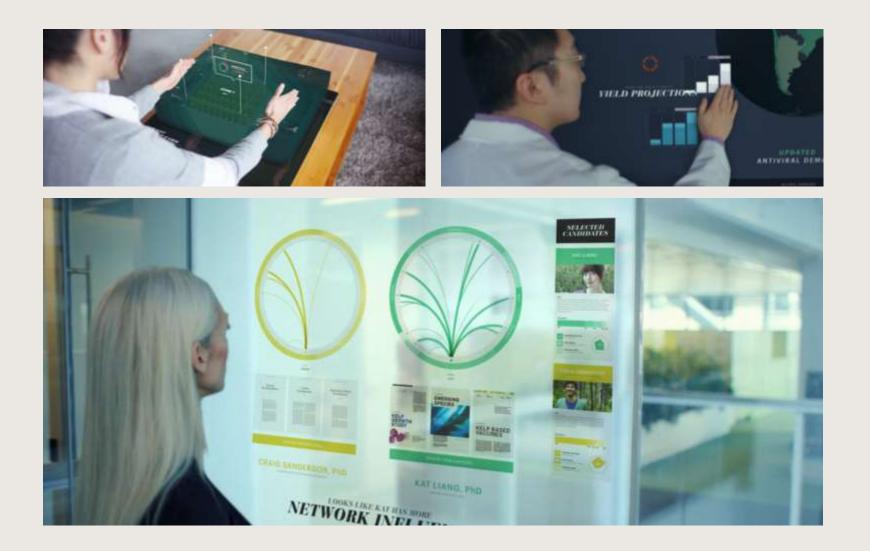
Personal digital agents and predictive intelligence services help you focus on what's important, eliminate rote tasks and reach desired outcomes faster



#### INTELLIGENT

# WORK WITH REAL-TIME DATA

Invoke, visualize and model with realtime data to gain insights on-the-fly, support your discussions and make better decisions



NATURAL

# MIXED NATURAL INTERACTIONS

Interact with content and services on your terms, using fluid combinations of touch, voice, gesture, gaze, ink and traditional inputs to get your work done

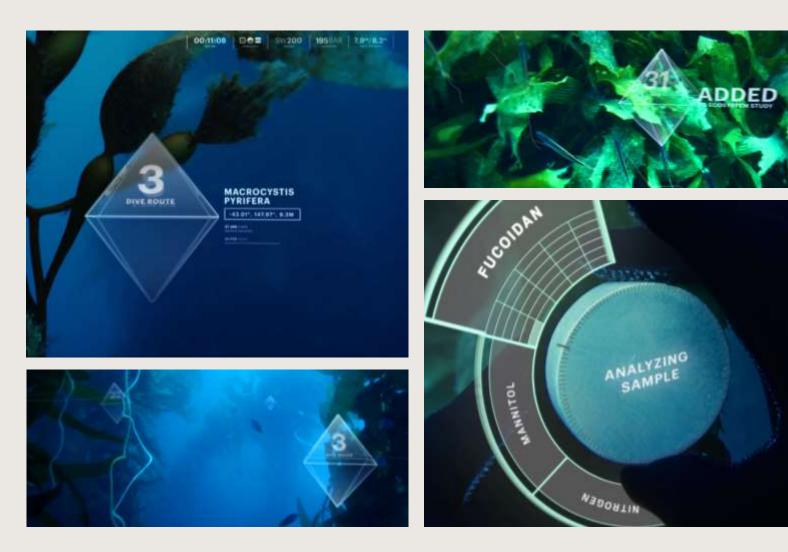




#### NATURAL

# HOLOGRAMS

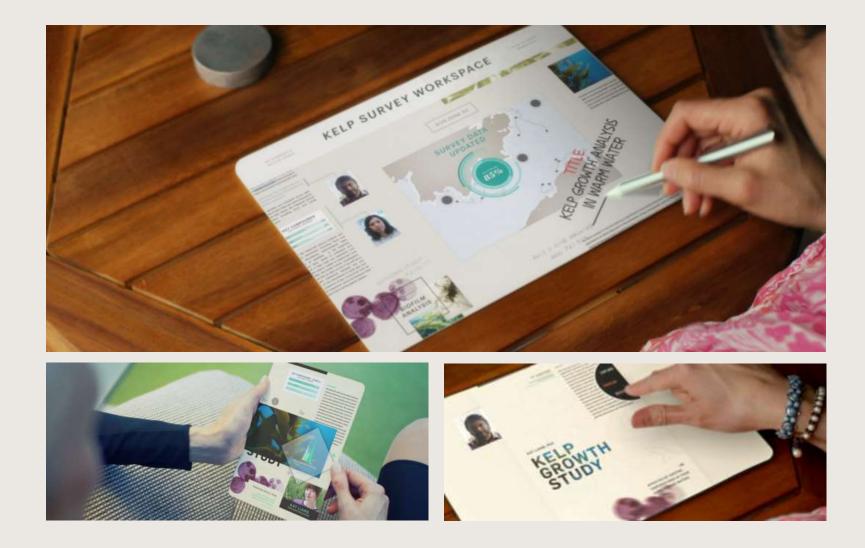
Interact in new ways with live 3D holograms placed in your world and contextual interfaces that augment your tools and surroundings



NATURAL

# MODERN EXPRESSION

Easily capture and express ideas on-the-fly. Create beautiful, interactive content across formats using intelligent design engines and dynamic, live data



MOBILE

# SECURE MOBILITY

Move your experiences fluidly and securely across locations and devices. Rehydrate devices and environments with your cloud-based workspaces

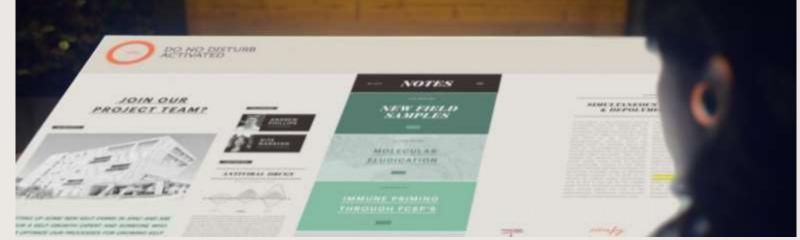


MOBILE

# ADAPTIVE MOBILITY

Extend and augment your experiences to create richer modes of interactions by taking advantage of the internet of things and connected devices in your environment





MODERN COLLABORATION

23



#### THE MODERN WORKPLACE

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PERSONALIZED INSIGHT THANK YOU.

# Appendix

### LYNC-SKYPE CONNECTIVITY

Comprehensive UC capabilities available as a service with Lync Online

Connecting Lync and Skype users

Large-scale and structured meeting experiences



L>Lync



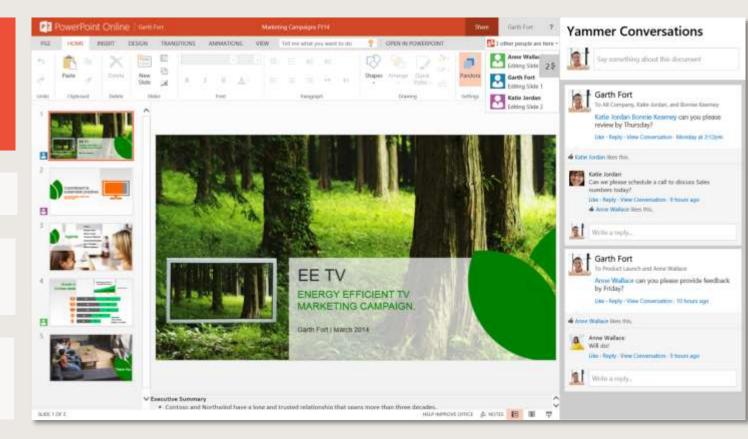


### INTEGRATED SOCIAL NETWORKING

Private, secure social network for your business

Inline social experiences across Office makes posting updates, docs, and emails easy

SharePoint-based file storage provides a single place to manage your content



#### GROUPS

Groups help users collaborate more effectively by providing a shared inbox, calendar, document library, site, and Yammer feed

Public Groups enable users to discover new information and meet new people within their organization

Membership for Groups is integrated across Exchange, SharePoint, and Yammer to deliver a unified collaboration experience

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#### ONE DRIVE FOR BUSINESS

Collaborate on Office documents in real time

Get started with file, sync and share in the cloud quickly and easily

Securely store, sync, and share work files from any device or platform

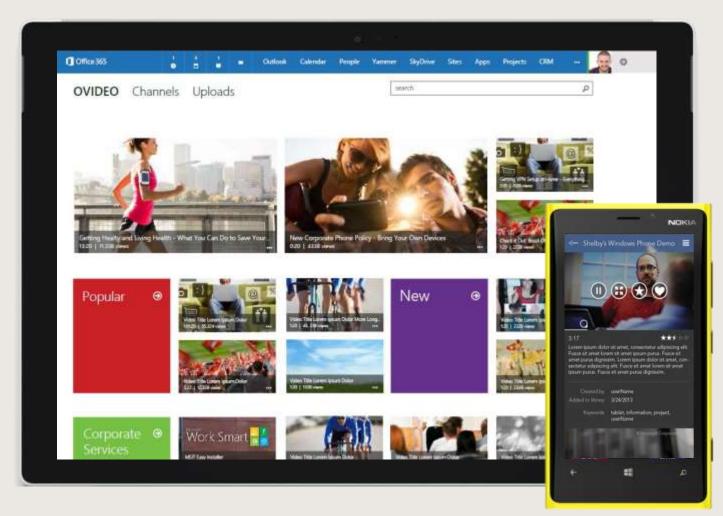


#### NEW OFFICE 365 VIDEO EXPERIENCE

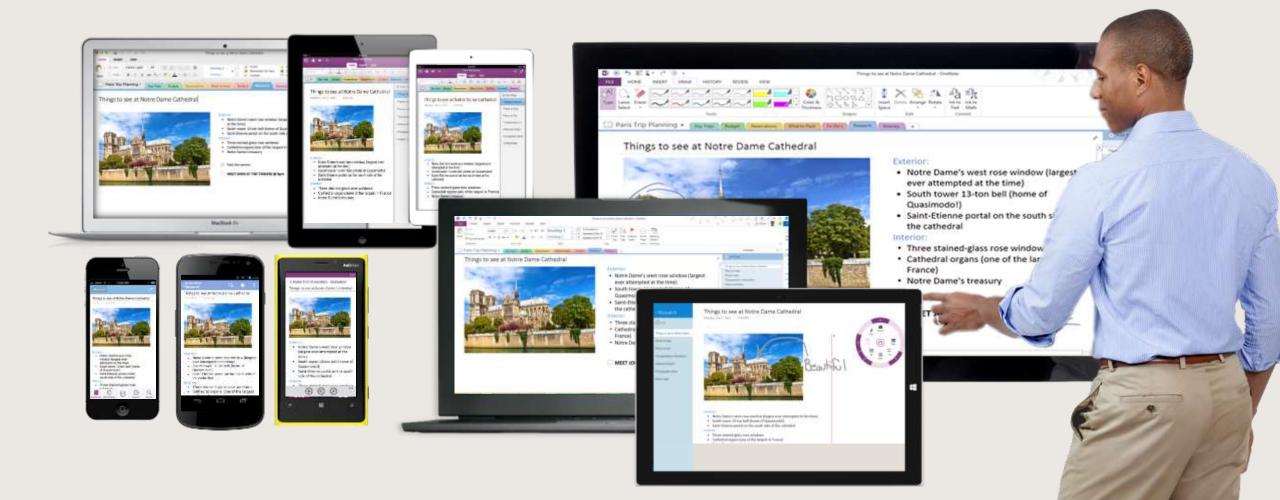
Create, manage, and subscribe to various channels

Secure cloud based video upload, storage and optimized playback

Capture, share, and discover videos from any device



#### GREAT EXPERIENCES ACROSS DEVICES



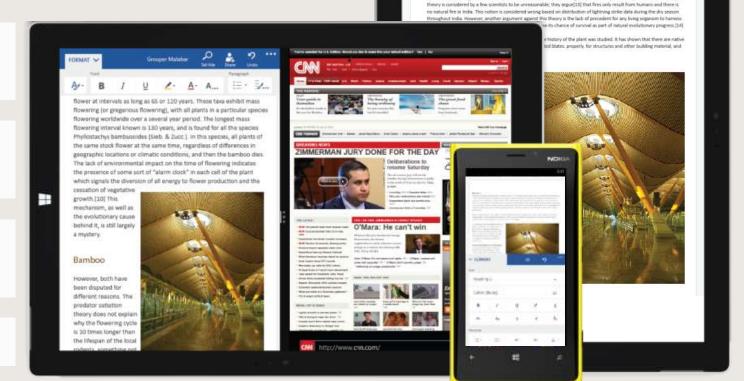
#### OFFICE **ACROSS DEVICES**

Apps designed specifically for touch-first use on tablets and phones

On-the-go document review, creation, and collaboration

Familiar, consistent experience across phone, tablet, and desktop

Document fidelity remains priority



Heading 2 -

Bamboo

behind it, is still largely a mystery.

B I U ∠ · A · A., E · E · # € E · . bambusoides (Sieb. & Zucc.). In this species, all plants of the same stock flower at the same time, regardless of difference:

in geographic locations or climatic conditions, and then the bamboo dies. The lack of environmental impact on the time of flowering indicates the presence of some sort of "alarm clock" in each cell of the plant which signals the diversion of all energy to flower production and the cessation of vegetative growth [10] This mechanism, as well as the evolutionary cause

However, both have been disputed for different reasons. The predator satiation theory does not explain why the flowering cycle is 10 times longer than the lifespan of the local rodents, something not predicted by the theory. The bamboo fire cycle

#### OFFICE FOR THE MAC

Seamless integration with Office 365, OneDrive and SharePoint

New & improved features for easy collaboration

Similar look & feel of Office on Windows



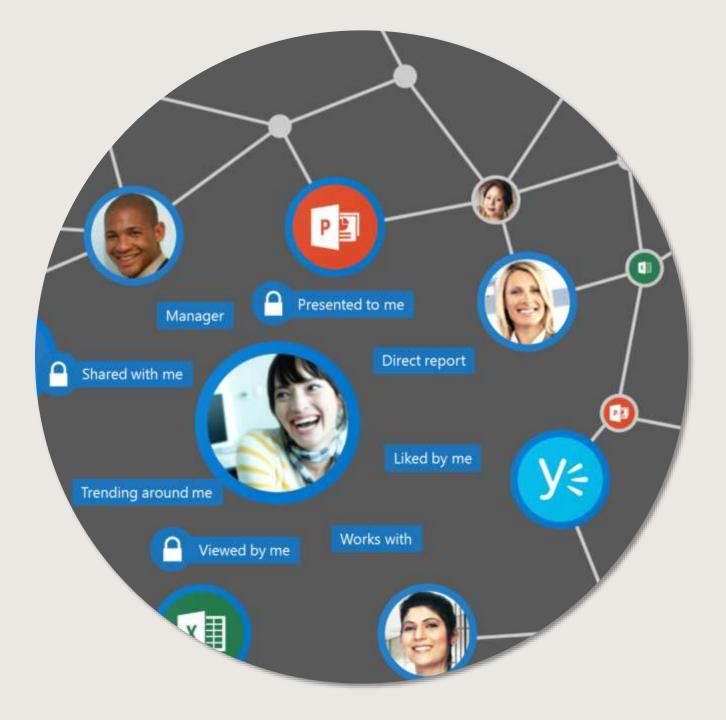


#### **OFFICE GRAPH**

Discover new information tailored to you from your network

Stay connected and informed on topics that matter the most

A natural new way to navigate, discover, and search across your organization

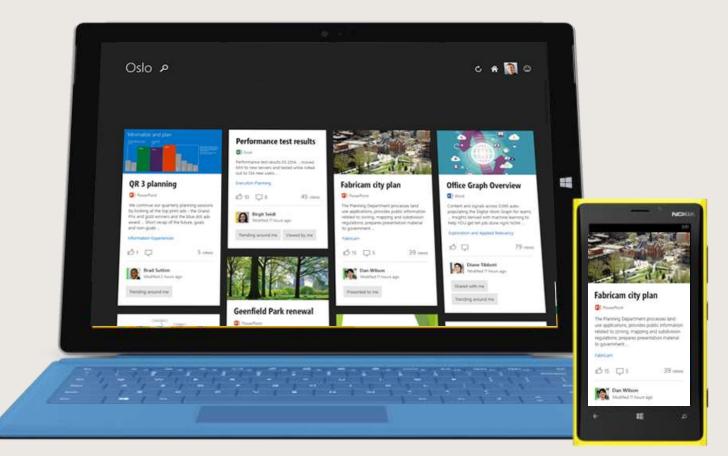


#### DELVE

Insights derived from each users behavior, their relationships to content, topics and one-another.

Smart connections between people, content and conversations across Office

An extensible intelligence fabric that delivers a new era of information experiences



#### **BI FOR EVERYONE**

Filter, shape, and merge queries from multiple data sources

Search and connectivity to public and corporate data all within Excel

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#### VISUALIZATION & MOBILITY

Add predictive analytics to your reports for forecasting and population plotting

Access touch-first reports across devices, anywhere for Mobile BI

Interactively visualize data to uncover insights & share in the cloud





# PEOPLE CENTRIC COMPLIANCE

#### TRUST CENTER

Authenticated customer-specific Customer Trust Center

Improved Compliance Customer controls expanding these technologies across various services (Archiving, Auditing, Data Loss Prevention, E-discovery)

Access to Office 365 compliance controls and customer dashboard for compliance

View customer-relevant reports – ISO, SOC Audit reports, notifications about updates, regulatory changes, etc.

# Office 365 Trust Center

#### Security. Compliance. Privacy.

Learn how we, as an industry leader in cloud productivity services, are continually taking steps to maintain your trust in Office 365.

Our commitment to the area of trust is explained through the five pillars of the Trust Center.



- a True does it not used for the advertise
- We enable you to collaborate but also goe you the ability to control information sharing.
- a You loss and retain all rights to your data in Offica 385.

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Watch the video to learn more ...

- We are transported allocal offse can access prior data and and what circumstances.
- Pyrox Process, we feest pro-optimized about improger to data carrier locations and other audit information.

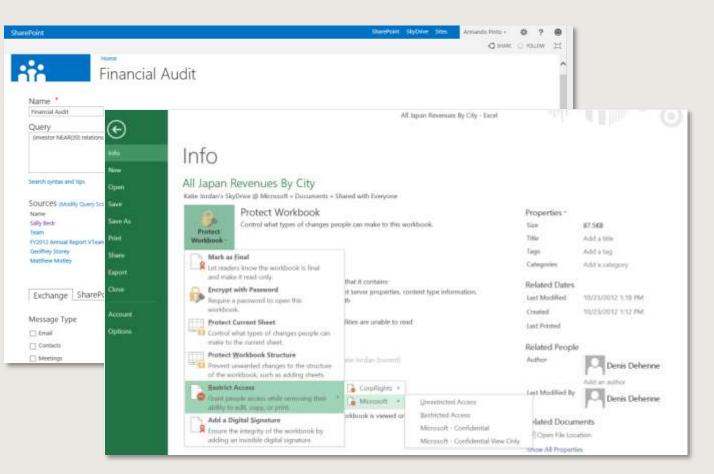
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#### CONTROL ON YOUR TERMS

Office 365 provides built-in capabilities and customer controls

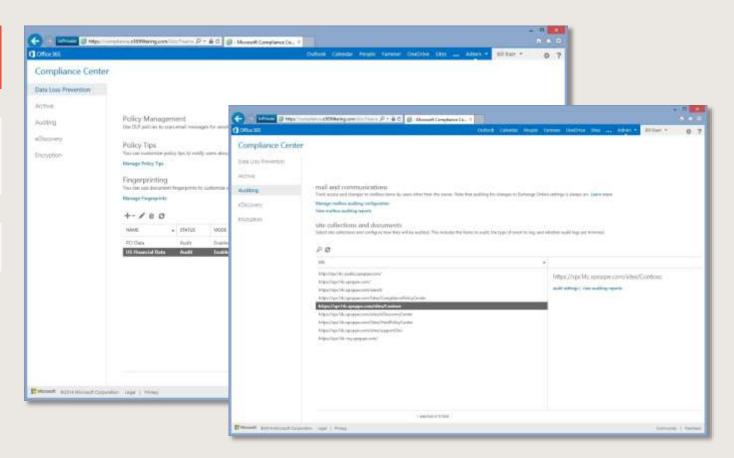
Advanced encryption with RMS helps to improve security



#### **COMPLIANCE CENTER**

Built into Exchange and SharePoint in the cloud or on-premises

All compliance tasks in one place



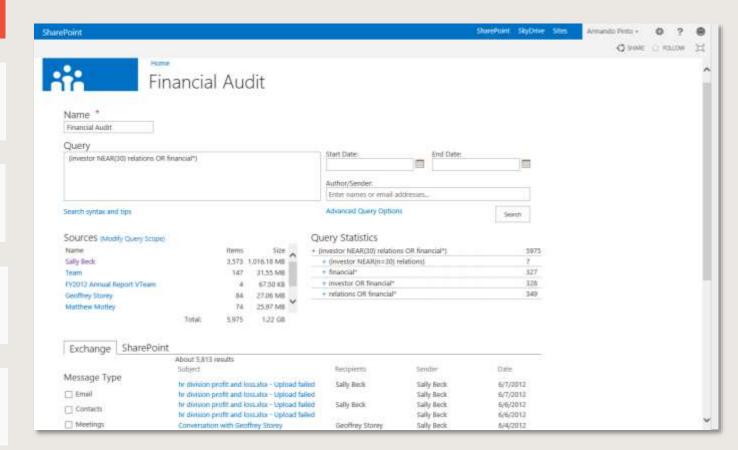
#### eDISCOVERY

In-Place Hold: protect content in-place in real time

Query: find up to date and relevant content quickly

Export: transfer content for review and production

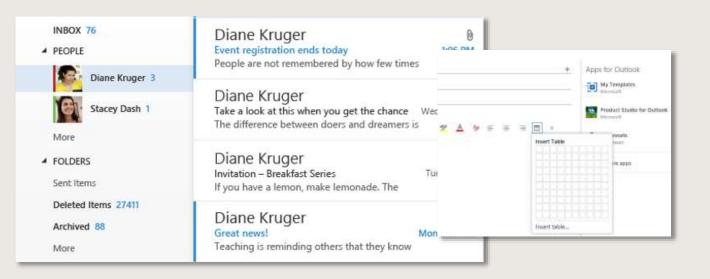
Across: SharePoint, Exchange, Lync, and file shares on-premises and Office 365



# DATA LOSS PREVENTION

Greatly enhanced security capabilities

New security features like DLP Policy Tips



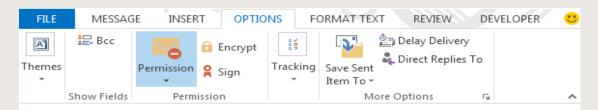
| IE SEND X DISCARD 👔 INSERT 🖨 ADINS ITTI  | 0   |
|--|---|
| Policy Tip: This message appears to contain sensitive information. Make sure all recipients are authorized to receive it. Learn More     The following recipient is outside your organization: sarad. Remove Recipient To: Sarati@contoss.com; | This message appears to contain the following sensitive information:    Credit Card Number  If you don't think: this information is sensitive, please click Report. |
| Cc:<br>Subject: Credit Card Numbers  | Report  |

#### ENCRYPTION

Office 365 Messaging Encryption; send secure, encrypted emails to anyone!

S/MIME Encryption (Q1 CY 2014) Uses client side encryption keys

Strengthening encryption to protect your data; data encrypted at rest and in motion



O Not Forward - Recipients can read this message, but cannot forward, print, or copy content. The conversation owner has full permission to their message and all replies.

|         | From 👻 ja             | c Security Risk Scenarios                                | Risk Mitigation Technology          |  |  |  |  |  |  |
|---------|-----------------------|--|-------------------------------------|--|--|--|--|--|--|
| E Send  | То                    | Rogue Admin  | RMS, BitLocker                      |  |  |  |  |  |  |
| Send    | Cc                    | Data Loss Prevention (DLP)                               | DLP Policies                        |  |  |  |  |  |  |
|         | Subject N<br>Attached | Stolen/Lost Laptop                                       | BitLocker                           |  |  |  |  |  |  |
| Hi John | l,                    | Stolen/Lost Mobile Device                                | BitLocker, Mobile Device Management |  |  |  |  |  |  |
| Attach  | ed is the new sal     | $\epsilon$ Send encrypted email outside the organization | Office 365 Message Encryption       |  |  |  |  |  |  |
|         |                       | B2B  | S/MIME                              |  |  |  |  |  |  |



## **ADDITIONAL TOPICS**

# **DEPLOYMENT & USAGE**

#### **FAST TRACK**

- Included as part of the service
- Available for all customers with 150+ seats
- Covers E, G and paid A suites, and select standalone SKUs

#### **FY15 ADOPTION OFFER**

- Also applies to customers with 150+ seats ordered
- Two options: 1) email migration by Microsoft; or 2) per seat funds for broad set of deployment and adoption activities with partners/MCS
- Adoption offer and FastTrack benefit available September

#### OFFICE 365 SUCCESS CENTER

#### Scenarios

Scenarios inspire people to work in new ways using Office 365, along with related communication kits to support adoption. Get Started

#### Methodology

A four-step approach to drive adoption supported by downloadable templates and best practices. Get Started

#### Communities

Featured adoption communities where you can learn from your peers and adoption experts. Get Started

#### Resources

Helpful resources to learn about other customer stories and special offers to make it easier to get started.

Office 365 Success Center has tools and resources for IT and End User Adoption.

Proven four-step approach to drive adoption, with great content to use.

#### MICROSOFT'S COMMITMENT TO DATA PRIVACY & SECURITY

- Strengthening the encryption of customer data across our network and services
- Best in class cryptography
- We are committed to notifying business and government customers if we receive legal orders related to their data
- Microsoft provides governments with an appropriate ability to review our source code, reassure themselves of its integrity and confirm no backdoors
- Microsoft's Digital Crimes Unit has been at the forefront of fighting cybercrime
- Trustworthy Computing engineering approach has been in place for 12+ years and we continue to invest



#### MICROSOFT'S COMMITMENT TO DATA PRIVACY & SECURITY

- Microsoft does not provide any government with direct, unfettered access to customers' data
- Microsoft does not provide any government with encryption keys or assist their efforts to break our encryption
- Microsoft does not engineer back doors into our products
- Microsoft has never provided business or government data in response to a national security order
- Microsoft will contest any attempt by the US government to disclose customer content stored exclusively overseas



